

Form **990**

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

2013

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Do not enter Social Security numbers on this form as it may be made public.

Information about Form 990 and its instructions is at www.irs.gov/form990

A For the 2013 calendar year, or tax year beginning MAY 1, 2013 and ending APR 30, 2014

B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	C Name of organization COLLEGE SUMMIT, INC.		D Employer identification number 52-2007028
	Doing Business As		E Telephone number (202) 319-1763
	Number and street (or P.O. box if mail is not delivered to street address)	Room/suite	G Gross receipts \$ 15,888,530.
	1763 COLUMBIA ROAD, NW	2ND FL	
City or town, state or province, country, and ZIP or foreign postal code WASHINGTON, DC 20009		H(a) Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
F Name and address of principal officer: KEITH FROME SAME AS C ABOVE		H(b) Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No	
I Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) () (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527		H(c) Group exemption number ▶	
J Website: ▶ WWW.COLLEGESUMMIT.ORG		L Year of formation: 1996 M State of legal domicile: DC	
K Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other ▶			

Part I Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities: TO INCREASE THE COLLEGE ENROLLMENT RATE FOR LOW-INCOME STUDENTS.		
	2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	3 Number of voting members of the governing body (Part VI, line 1a)	3	13
	4 Number of independent voting members of the governing body (Part VI, line 1b)	4	13
	5 Total number of individuals employed in calendar year 2013 (Part V, line 2a)	5	131
	6 Total number of volunteers (estimate if necessary)	6	750
	7a Total unrelated business revenue from Part VIII, column (C), line 12	7a	0.
	b Net unrelated business taxable income from Form 990-T, line 34	7b	0.
Revenue	8 Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	9 Program service revenue (Part VIII, line 2g)	7,972,401.	11,336,568.
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	4,852,239.	4,314,177.
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	126.	0.
	12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	-15,613.	22,853.
		12,809,153.	15,673,598.
Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)	0.	0.
	14 Benefits paid to or for members (Part IX, column (A), line 4)	0.	0.
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	8,427,110.	7,008,829.
	16a Professional fundraising fees (Part IX, column (A), line 11e)	0.	0.
	b Total fundraising expenses (Part IX, column (D), line 25) ▶ 1,338,085.		
	17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	8,051,034.	7,277,929.
18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	16,478,144.	14,286,758.	
19 Revenue less expenses. Subtract line 18 from line 12	-3,668,991.	1,386,840.	
Net Assets or Fund Balances	20 Total assets (Part X, line 16)	Beginning of Current Year	End of Year
	21 Total liabilities (Part X, line 26)	9,975,819.	9,892,971.
	22 Net assets or fund balances. Subtract line 21 from line 20	2,869,908.	1,794,457.
	7,105,911.	8,098,514.	

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer		Date		
	MITCHELL ANDERSON, CHIEF FINANCIAL OFFICER				
Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature	Date	Check <input type="checkbox"/> if self-employed	PTIN
	FRANK H. SMITH	<i>Frank H. Smith</i>	02/05/15	<input type="checkbox"/>	P00639053
	Firm's name ▶ RAFFA, P.C.	Firm's EIN ▶ 52-1511275	Phone no. (202) 822-5000		
Firm's address ▶ 1899 L STREET, NW, SUITE 900 WASHINGTON, DC 20036					

May the IRS discuss this return with the preparer shown above? (see instructions) Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III [X]

1 Briefly describe the organization's mission: COLLEGE SUMMIT, INC. (COLLEGE SUMMIT) TRANSFORMS THE LIVES OF LOW-INCOME YOUTH BY CONNECTING THEM TO COLLEGE AND CAREER. IN LOW-INCOME COMMUNITIES ACROSS AMERICA, COLLEGE SUMMIT CREATES A CORPS OF HIGH SCHOOL STUDENTS WHO LEAD THEIR PEERS TO AND THROUGH COLLEGE.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? [] Yes [X] No

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? [] Yes [X] No

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 11,914,651. including grants of \$ 0.) (Revenue \$ 4,314,177.) COLLEGE SUMMIT'S PARTNER HIGH SCHOOLS COME TO US WITH AN AVERAGE COLLEGE ENROLLMENT RATE (CER) OF 47-51% - AT THE LOWER END OF THE NATIONAL AVERAGE FOR LOW-INCOME HIGH SCHOOLS (47-58%). STUDENTS PARTICIPATING IN OUR PROGRAM INCREASE THEIR COLLEGE ENROLLMENT TO AN AVERAGE OF 55-61%, REPRESENTING AN IMPROVEMENT OVER BASELINE OF 17-20%. FOR PEER LEADERS, THE GROUP OF INFLUENTIAL STUDENT LEADERS THAT PARTICIPATE IN COLLEGE SUMMIT'S SIGNATURE SUMMER COLLEGE WORKSHOPS, THE AVERAGE CER IS 74-81% - EXCEEDING THE NATIONAL AVERAGE FOR HIGHER-INCOME STUDENTS (61-73%). (SEE CONTINUATION ON PAGE 32)

4b (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4c (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4d Other program services (Describe in Schedule O.) (Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses 11,914,651.

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	X	
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> ?	X	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>		X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>		X
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>		X
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>		X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>		X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>		X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>		X
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>		X
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	X	
b Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>		X
c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>		X
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>		X
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>	X	
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	X	
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>	X	
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>		X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>		X
14a Did the organization maintain an office, employees, or agents outside of the United States?		X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>		X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>		X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>		X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>		X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>		X
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>		X
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		

Part IV Checklist of Required Schedules (continued)

		Yes	No
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>		X
22	Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	X	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
24b			
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
24c			
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
24d			
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>		X
25b			X
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If so, complete Schedule L, Part II		X
26			X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>		X
27			X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		X
28a			X
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		X
28b			X
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>		X
28c			X
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	X	
29		X	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>		X
30			X
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>		X
31			X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>		X
32			X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>		X
33			X
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>		X
34			X
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?		X
35a			X
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>		
35b			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>		X
36			X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>		X
37			X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	X	
38		X	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

Main form area containing questions 1a through 14b with corresponding Yes/No columns and input fields for amounts.

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI [X]

Section A. Governing Body and Management

Table with 3 columns: Question, Yes, No. Rows include: 1a (13), 1b (13), 2 (X), 3 (X), 4 (X), 5 (X), 6 (X), 7a (X), 7b (X), 8a (X), 8b (X), 9 (X).

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

Table with 3 columns: Question, Yes, No. Rows include: 10a (X), 10b (X), 11a (X), 12a (X), 12b (X), 12c (X), 13 (X), 14 (X), 15a (X), 15b (X), 16a (X), 16b.

Section C. Disclosure

- 17 List the states with which a copy of this Form 990 is required to be filed AL, AZ, CA, CO, CT, FL, GA, IL, IN, KS, KY, MA
18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization: MITCHELL ANDERSON - (202) 319-1763
1763 COLUMBIA ROAD, NW, 2ND FLOOR, WASHINGTON, DC 20009

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) BARRY SALZBERG CHAIR	1.00	X		X				0.	0.	0.
(2) EMMANUEL FORTUNE BOARD MEMBER	1.00	X						0.	0.	0.
(3) DEAN FURBUSH BOARD MEMBER	1.00	X						0.	0.	0.
(4) CHUCK HARRIS BOARD MEMBER	1.00	X						0.	0.	0.
(5) JAIME HARRISON BOARD MEMBER	1.00	X						0.	0.	0.
(6) ROCH HILLENBRAND BOARD MEMBER	1.00	X						0.	0.	0.
(7) VANESSA KIRSCH BOARD MEMBER	1.00	X						0.	0.	0.
(8) JULIE MORK BOARD MEMBER	1.00	X						0.	0.	0.
(9) OWEN RYAN BOARD MEMBER	1.00	X						0.	0.	0.
(10) STEVE SACKS BOARD MEMBER	1.00	X						0.	0.	0.
(11) ART SAMBERG BOARD MEMBER	1.00	X						0.	0.	0.
(12) LAURA SAMBERG BOARD MEMBER	1.00	X						0.	0.	0.
(13) DON SHALVEY BOARD MEMBER	1.00	X						0.	0.	0.
(14) J.B. SCHRAMM FOUNDER & CEO (UNTIL 12/2013)	40.00			X				184,117.	0.	15,000.
(15) JOANNE SMITH PRESIDENT & COO	40.00			X				156,837.	0.	11,361.
(16) PAT NICHOLS INTERIM CEO (09/2013 - 02/2014)	40.00			X				0.	0.	0.
(17) MICHELLE TAFEL CHIEF INNOVATION OFFICER	40.00			X				123,934.	0.	9,890.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(18) MICHELLE SLAGLE CFO & TREASURER (UNTIL 07/2013)	40.00			X				82,420.	0.	7,204.
(19) CELESTE REGAN INTERIM CFO (AS OF 01/2014)	40.00			X				0.	0.	0.
(20) DONNA FLEMMING VP REGIONAL DIRECTOR	40.00				X			150,418.	0.	11,164.
(21) ALLEN GOLDBERG CHIEF MARKETING OFFICER	40.00			X				161,755.	0.	7,637.
(22) KATHRYN BARNES DIRECTOR REGIONAL OPERATIONS	40.00					X		113,797.	0.	9,534.
(23) MICHAEL EVERETT-LANE EXECUTIVE DIRECTOR NY	40.00					X		135,945.	0.	4,934.
(24) ANGELA KIRK MANAGING DIR. HR (UNTIL 04/2014)	40.00					X		111,350.	0.	8,477.
(25) THOMAS PENG MANAGING DIR. IT (UNTIL 01/2014)	40.00					X		110,715.	0.	5,324.
(26) PATRICIA SUE SIMONS DIRECTOR OF PROJECT MANAGEMENT	40.00					X		107,314.	0.	7,571.
1b Sub-total								1,438,602.	0.	98,096.
c Total from continuation sheets to Part VII, Section A								0.	0.	0.
d Total (add lines 1b and 1c)								1,438,602.	0.	98,096.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **11**

	Yes	No
3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual		X
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual	X	
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
RUBINO & COMPANY , 6903 ROCKLEDGE DRIVE, SUITE 1200, BETHESDA, MD 20817	FINANCIAL CONSULTING SERVICES	144,873.
BINTEX , 4741 CENTRAL STREET, SUITE 490, KANSAS CITY, MO 64112	TECHNOLOGY CONSULTING	118,000.
RUBENSTEIN COMMUNICATION , 1345 AVENUE OF THE AMERICAS, NEW YORK, NY 10105	STRATEGIC COMM. & MEDIA RELATIONS	110,000.

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **3**

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

			(A)	(B)	(C)	(D)		
			Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512 - 514		
Contributions, Gifts, Grants and Other Similar Amounts	1 a	Federated campaigns	1a					
	b	Membership dues	1b					
	c	Fundraising events	1c					
	d	Related organizations	1d					
	e	Government grants (contributions)	1e	1,405,612.				
	f	All other contributions, gifts, grants, and similar amounts not included above	1f	9,930,956.				
	g	Noncash contributions included in lines 1a-1f: \$		372,576.				
	h	Total. Add lines 1a-1f		11,336,568.				
	Program Service Revenue	2 a	AGENCY AND SCHOOL FEES	Business Code 900099	4,314,177.	4,314,177.		
		b						
c								
d								
e								
f		All other program service revenue						
g		Total. Add lines 2a-2f		4,314,177.				
Other Revenue	3	Investment income (including dividends, interest, and other similar amounts)						
	4	Income from investment of tax-exempt bond proceeds						
	5	Royalties						
	6 a	Gross rents	(i) Real	226,576.				
		Less: rental expenses	(ii) Personal	214,932.				
		Rental income or (loss)		11,644.				
		Net rental income or (loss)			11,644.		11,644.	
	7 a	Gross amount from sales of assets other than inventory	(i) Securities					
		Less: cost or other basis and sales expenses	(ii) Other					
		Gain or (loss)						
		Net gain or (loss)						
	8 a	Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18	a					
		Less: direct expenses	b					
		Net income or (loss) from fundraising events						
	9 a	Gross income from gaming activities. See Part IV, line 19	a					
Less: direct expenses		b						
Net income or (loss) from gaming activities								
10 a	Gross sales of inventory, less returns and allowances	a						
	Less: cost of goods sold	b						
	Net income or (loss) from sales of inventory							
Miscellaneous Revenue			Business Code					
11 a	REFUNDS	900099	11,209.			11,209.		
b								
c								
d	All other revenue							
e	Total. Add lines 11a-11d		11,209.					
12	Total revenue. See instructions.		15,673,598.	4,314,177.	0.	22,853.		

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the United States. See Part IV, line 21				
2 Grants and other assistance to individuals in the United States. See Part IV, line 22				
3 Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	911,069.	417,185.	327,605.	166,279.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	4,391,995.	3,570,659.	292,937.	528,399.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	91,732.	75,340.	7,305.	9,087.
9 Other employee benefits	1,164,069.	887,337.	127,563.	149,169.
10 Payroll taxes	449,964.	341,973.	49,496.	58,495.
11 Fees for services (non-employees):				
a Management	149,333.	117,932.	14,792.	16,609.
b Legal	87,133.	75,819.	5,170.	6,144.
c Accounting	95,588.	83,177.	5,672.	6,739.
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees	27,643.	23,652.	2,155.	1,836.
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	1,213,964.	1,078,489.	63,760.	71,715.
12 Advertising and promotion	336,364.	177,546.		158,818.
13 Office expenses	378,076.	342,078.	23,183.	12,815.
14 Information technology	887,944.	867,375.	10,953.	9,616.
15 Royalties				
16 Occupancy	735,407.	678,300.	26,613.	30,494.
17 Travel	461,159.	428,598.	10,145.	22,416.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	172,615.	157,961.	11,651.	3,003.
20 Interest	112,088.	96,317.	7,208.	8,563.
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	113,044.	90,815.	10,158.	12,071.
23 Insurance	42,659.	34,108.	3,908.	4,643.
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a PROGRAM DELIVERY	1,616,870.	1,597,599.	8,217.	11,054.
b PRINTING	386,872.	384,263.	851.	1,758.
c TEMPORARY HELP	165,300.	146,121.	8,882.	10,297.
d BAD DEBT EXPENSE	154,408.	151,240.	1,448.	1,720.
e All other expenses	141,462.	90,767.	14,350.	36,345.
25 Total functional expenses. Add lines 1 through 24e	14,286,758.	11,914,651.	1,034,022.	1,338,085.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here if following SOP 98-2 (ASC 958-720)

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

		(A) Beginning of year		(B) End of year	
Assets	1 Cash - non-interest-bearing	220,796.	1	761,920.	
	2 Savings and temporary cash investments	110.	2	0.	
	3 Pledges and grants receivable, net	4,966,044.	3	4,579,376.	
	4 Accounts receivable, net	296,102.	4	492,591.	
	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5		
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instr). Complete Part II of Sch L		6		
	7 Notes and loans receivable, net		7		
	8 Inventories for sale or use		8		
	9 Prepaid expenses and deferred charges	297,868.	9	97,545.	
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 5,939,384.			
	b Less: accumulated depreciation	10b 2,081,582.	4,015,793.	10c	3,857,802.
	11 Investments - publicly traded securities			11	
	12 Investments - other securities. See Part IV, line 11			12	
	13 Investments - program-related. See Part IV, line 11			13	
	14 Intangible assets			14	
	15 Other assets. See Part IV, line 11	179,106.	15		103,737.
16 Total assets. Add lines 1 through 15 (must equal line 34)	9,975,819.	16		9,892,971.	
Liabilities	17 Accounts payable and accrued expenses	419,471.	17	657,904.	
	18 Grants payable		18		
	19 Deferred revenue	728,611.	19	359,834.	
	20 Tax-exempt bond liabilities		20		
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21		
	22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22		
	23 Secured mortgages and notes payable to unrelated third parties	1,700,000.	23		750,000.
	24 Unsecured notes and loans payable to unrelated third parties		24		
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D	21,826.	25		26,719.
	26 Total liabilities. Add lines 17 through 25	2,869,908.	26		1,794,457.
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.				
	27 Unrestricted net assets	8,370.	27	819,737.	
	28 Temporarily restricted net assets	7,097,541.	28	7,278,777.	
	29 Permanently restricted net assets		29		
	Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.				
	30 Capital stock or trust principal, or current funds		30		
	31 Paid-in or capital surplus, or land, building, or equipment fund		31		
	32 Retained earnings, endowment, accumulated income, or other funds		32		
	33 Total net assets or fund balances	7,105,911.	33		8,098,514.
34 Total liabilities and net assets/fund balances	9,975,819.	34		9,892,971.	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	15,673,598.
2	Total expenses (must equal Part IX, column (A), line 25)	2	14,286,758.
3	Revenue less expenses. Subtract line 2 from line 1	3	1,386,840.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	7,105,911.
5	Net unrealized gains (losses) on investments	5	
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	-394,237.
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	8,098,514.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

		Yes	No
1	Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		X
2b	Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	X	
2c	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.	X	
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	X	
3b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	X	

Form 990 (2013)

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support
Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ.

▶ Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2013

Open to Public Inspection

Name of the organization **COLLEGE SUMMIT, INC.** Employer identification number **52-2007028**

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.)

- 1 A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**
- 2 A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E.)
- 3 A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4 A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state: _____
- 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II.)
- 6 A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 8 A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 9 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2).** (Complete Part III.)
- 10 An organization organized and operated exclusively to test for public safety. See **section 509(a)(4).**
- 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h.
 - a Type I b Type II c Type III - Functionally integrated d Type III - Non-functionally integrated
- e By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).
- f If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box
- g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

	Yes	No
(i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?	11g(i)	
(ii) A family member of a person described in (i) above?	11g(ii)	
(iii) A 35% controlled entity of a person described in (i) or (ii) above?	11g(iii)	
- h Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-9 above or IRC section (see instructions))	(iv) Is the organization in col. (i) listed in your governing document?		(v) Did you notify the organization in col. (i) of your support?		(vi) Is the organization in col. (i) organized in the U.S.?		(vii) Amount of monetary support
			Yes	No	Yes	No	Yes	No	
Total									

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Schedule A (Form 990 or 990-EZ) 2013

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	26259716.	10645571.	9305174.	7578164.	11336568.	65125193.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	26259716.	10645571.	9305174.	7578164.	11336568.	65125193.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						20802586.
6 Public support. Subtract line 5 from line 4.						44322607.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
7 Amounts from line 4	26259716.	10645571.	9305174.	7578164.	11336568.	65125193.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	168,592.	249,772.	244,796.	191,694.	226,576.	1081430.
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)	166,802.	21,748.	70,746.			259,296.
11 Total support. Add lines 7 through 10						66465919.
12 Gross receipts from related activities, etc. (see instructions)					12	18,969,772.
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here	<input type="checkbox"/>					

Section C. Computation of Public Support Percentage

14 Public support percentage for 2013 (line 6, column (f) divided by line 11, column (f))	14	66.68	%
15 Public support percentage from 2012 Schedule A, Part II, line 14	15	64.97	%
16a 33 1/3% support test - 2013. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization	<input checked="" type="checkbox"/>		
b 33 1/3% support test - 2012. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization	<input type="checkbox"/>		
17a 10% -facts-and-circumstances test - 2013. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization	<input type="checkbox"/>		
b 10% -facts-and-circumstances test - 2012. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization	<input type="checkbox"/>		
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions	<input type="checkbox"/>		

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

15 Public support percentage for 2013 (line 8, column (f) divided by line 13, column (f))	15	%
16 Public support percentage from 2012 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2013 (line 10c, column (f) divided by line 13, column (f))	17	%
18 Investment income percentage from 2012 Schedule A, Part III, line 17	18	%

19a 33 1/3% support tests - 2013. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

b 33 1/3% support tests - 2012. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Part IV **Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12.

Also complete this part for any additional information. (See instructions).

SCHEDULE A, PART II, LINE 10, EXPLANATION FOR OTHER INCOME:

MISCELLANEOUS INCOME

2009 AMOUNT: \$ 166,802.

2010 AMOUNT: \$ 21,748.

2011 AMOUNT: \$ 70,746.

2012 AMOUNT: \$ 0.

2013 AMOUNT: \$ 0.

Schedule B
(Form 990, 990-EZ,
or 990-PF)

Department of the Treasury
Internal Revenue Service

Schedule of Contributors

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.
▶ Information about Schedule B (Form 990, 990-EZ, or 990-PF) and
its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2013

Name of the organization

COLLEGE SUMMIT, INC.

Employer identification number

52-2007028

Organization type (check one):

Filers of:

Section:

Form 990 or 990-EZ

501(c)(3) (enter number) organization

4947(a)(1) nonexempt charitable trust **not** treated as a private foundation

527 political organization

Form 990-PF

501(c)(3) exempt private foundation

4947(a)(1) nonexempt charitable trust treated as a private foundation

501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.

Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II.

Special Rules

For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use *exclusively* for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III.

For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use *exclusively* for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Do not complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions of \$5,000 or more during the year ▶ \$ _____

Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2013)

Name of organization COLLEGE SUMMIT, INC.	Employer identification number 52-2007028
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Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>1</u>	_____ _____ _____	\$ <u>1,867,000.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
<u>2</u>	_____ _____ _____	\$ <u>1,733,370.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
<u>3</u>	_____ _____ _____	\$ <u>800,000.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
<u>4</u>	_____ _____ _____	\$ <u>579,044.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
<u>5</u>	_____ _____ _____	\$ <u>500,000.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
<u>6</u>	_____ _____ _____	\$ <u>500,000.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization COLLEGE SUMMIT, INC.	Employer identification number 52-2007028
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Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7	<hr/> <hr/> <hr/>	\$ <u>442,093.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
8	<hr/> <hr/> <hr/>	\$ <u>369,631.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input checked="" type="checkbox"/> (Complete Part II for noncash contributions.)
9	<hr/> <hr/> <hr/>	\$ <u>350,000.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
10	<hr/> <hr/> <hr/>	\$ <u>348,760.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
<hr/> <hr/> <hr/>	<hr/> <hr/> <hr/>	\$ _____	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
<hr/> <hr/> <hr/>	<hr/> <hr/> <hr/>	\$ _____	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization COLLEGE SUMMIT, INC.	Employer identification number 52-2007028
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Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
8	1,000 SHARES OF AMAZON STOCK _____ _____ _____	\$ 367,068.	03/07/14
_____	_____ _____ _____	\$ _____	_____
_____	_____ _____ _____	\$ _____	_____
_____	_____ _____ _____	\$ _____	_____
_____	_____ _____ _____	\$ _____	_____
_____	_____ _____ _____	\$ _____	_____
_____	_____ _____ _____	\$ _____	_____

Name of organization COLLEGE SUMMIT, INC.	Employer identification number 52-2007028
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Part III Exclusively religious, charitable, etc., individual contributions to section 501(c)(7), (8), or (10) organizations that total more than \$1,000 for the year. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this information once.) ▶ \$ _____
Use duplicate copies of Part III if additional space is needed.

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990.

Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990

OMB No. 1545-0047

2013

Open to Public Inspection

Name of the organization COLLEGE SUMMIT, INC. Employer identification number 52-2007028

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

Table with 3 columns: Line number, (a) Donor advised funds, (b) Funds and other accounts. Rows include total number at end of year, aggregate contributions, aggregate grants, aggregate value, and questions about donor advisement.

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

Form for Part II Conservation Easements. Includes checkboxes for purposes (land for public use, natural habitat, open space, historically important land, historic structure), a table for held at end of tax year (2a-2d), and questions about monitoring, expenses, and reporting.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

Form for Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Includes questions about reporting works of art and assets, and amounts for revenues and assets.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items

(check all that apply):

- a Public exhibition
- b Scholarly research
- c Preservation for future generations
- d Loan or exchange programs
- e Other _____

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No

b If "Yes," explain the arrangement in Part XIII and complete the following table:

	Amount
c Beginning balance	1c
d Additions during the year	1d
e Distributions during the year	1e
f Ending balance	1f

2a Did the organization include an amount on Form 990, Part X, line 21? Yes No

b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided in Part XIII

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a Board designated or quasi-endowment %
- b Permanent endowment %
- c Temporarily restricted endowment %

The percentages in lines 2a, 2b, and 2c should equal 100%.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

- (i) unrelated organizations Yes No
- (ii) related organizations Yes No

b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? Yes No

4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" to Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		1,163,960.		1,163,960.
b Buildings		3,159,815.	488,833.	2,670,982.
c Leasehold improvements		8,428.	432.	7,996.
d Equipment		405,798.	390,934.	14,864.
e Other		1,201,383.	1,201,383.	0.
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).)				3,857,802.

Part VII Investments - Other Securities.

Complete if the organization answered "Yes" to Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)		

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" to Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)		

Part IX Other Assets.

Complete if the organization answered "Yes" to Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.)	

Part X Other Liabilities.

Complete if the organization answered "Yes" to Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) SECURITY DEPOSIT	26,719.
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)	26,719.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" to Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements		1	18,164,376.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:			
a	Net unrealized gains on investments	2a		
b	Donated services and use of facilities	2b	2,275,846.	
c	Recoveries of prior year grants	2c		
d	Other (Describe in Part XIII.)	2d	214,932.	
e	Add lines 2a through 2d		2e	2,490,778.
3	Subtract line 2e from line 1		3	15,673,598.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b		
c	Add lines 4a and 4b		4c	0.
5	Total revenue. Add lines 3 and 4c . (This must equal Form 990, Part I, line 12.)		5	15,673,598.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" to Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements		1	16,777,536.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:			
a	Donated services and use of facilities	2a	2,275,846.	
b	Prior year adjustments	2b		
c	Other losses	2c		
d	Other (Describe in Part XIII.)	2d	214,932.	
e	Add lines 2a through 2d		2e	2,490,778.
3	Subtract line 2e from line 1		3	14,286,758.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b		
c	Add lines 4a and 4b		4c	0.
5	Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18.)		5	14,286,758.

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART X, LINE 2:

EXPLANATION: COLLEGE SUMMIT PERFORMED AN EVALUATION OF UNCERTAIN TAX

POSITIONS FOR THE YEARS ENDED APRIL 30, 2014 AND 2013 AND DETERMINED THAT THERE WERE NO MATTERS THAT REQUIRE RECOGNITION IN THE FINANCIAL STATEMENTS OR THAT MAY HAVE ANY EFFECT ON ITS TAX-EXEMPT STATUS.

PART XI, LINE 2D - OTHER ADJUSTMENTS:

RENTAL EXPENSES 214,932.

PART XII, LINE 2D - OTHER ADJUSTMENTS:

RENTAL EXPENSES 214,932.

**SCHEDULE J
(Form 990)**

Compensation Information

OMB No. 1545-0047

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

2013

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
▶ Attach to Form 990. ▶ See separate instructions.

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990

Name of the organization

COLLEGE SUMMIT, INC.

Employer identification number

52-2007028

Part I Questions Regarding Compensation

	Yes	No
1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. <input type="checkbox"/> First-class or charter travel <input type="checkbox"/> Travel for companions <input type="checkbox"/> Tax indemnification and gross-up payments <input type="checkbox"/> Discretionary spending account <input type="checkbox"/> Housing allowance or residence for personal use <input type="checkbox"/> Payments for business use of personal residence <input type="checkbox"/> Health or social club dues or initiation fees <input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef)		
b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b	
2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked in line 1a?	2	
3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. <input checked="" type="checkbox"/> Compensation committee <input type="checkbox"/> Independent compensation consultant <input type="checkbox"/> Form 990 of other organizations <input type="checkbox"/> Written employment contract <input checked="" type="checkbox"/> Compensation survey or study <input checked="" type="checkbox"/> Approval by the board or compensation committee		
4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: a Receive a severance payment or change-of-control payment?	4a	X
b Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	X
c Participate in, or receive payment from, an equity-based compensation arrangement?	4c	X
If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.		
Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.		
5 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: a The organization?	5a	X
b Any related organization?	5b	X
If "Yes" to line 5a or 5b, describe in Part III.		
6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: a The organization?	6a	X
b Any related organization?	6b	X
If "Yes" to line 6a or 6b, describe in Part III.		
7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7	X
8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8	X
9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?	9	

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2013

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported as deferred in prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) J.B. SCHRAMM FOUNDER & CEO (UNTIL 12/2013)	(i)	184,117.	0.	0.	7,333.	7,667.	199,117.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(2) JOANNE SMITH PRESIDENT & COO	(i)	156,837.	0.	0.	6,400.	4,961.	168,198.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(3) DONNA FLEMMING VP REGIONAL DIRECTOR	(i)	150,418.	0.	0.	6,208.	4,956.	161,582.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(4) ALLEN GOLDBERG CHIEF MARKETING OFFICER	(i)	161,755.	0.	0.	0.	7,637.	169,392.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Lined area for supplemental information.

**SCHEDULE M
(Form 990)**

Noncash Contributions

OMB No. 1545-0047

2013

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

- ▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.
- ▶ Attach to Form 990.
- ▶ Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990

Name of the organization **COLLEGE SUMMIT, INC.** Employer identification number **52-2007028**

Part I Types of Property

	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1 Art - Works of art				
2 Art - Historical treasures				
3 Art - Fractional interests				
4 Books and publications				
5 Clothing and household goods				
6 Cars and other vehicles				
7 Boats and planes				
8 Intellectual property				
9 Securities - Publicly traded	X	1	372,576.	FAIR MARKET VALUE
10 Securities - Closely held stock				
11 Securities - Partnership, LLC, or trust interests				
12 Securities - Miscellaneous				
13 Qualified conservation contribution - Historic structures				
14 Qualified conservation contribution - Other				
15 Real estate - Residential				
16 Real estate - Commercial				
17 Real estate - Other				
18 Collectibles				
19 Food inventory				
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
25 Other ()				
26 Other ()				
27 Other ()				
28 Other ()				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement **29**

	Yes	No
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 - 28, that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period?		X
b If "Yes," describe the arrangement in Part II.		
31 Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?		X
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?		X
b If "Yes," describe in Part II.		
33 If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule M (Form 990) (2013)

Part II **Supplemental Information.** Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

Multiple horizontal lines for supplemental information.

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990

OMB No. 1545-0047

2013

**Open to Public
Inspection**

Name of the organization

COLLEGE SUMMIT, INC.

Employer identification number

52-2007028

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

IMPORTANTLY, THE WORK COLLEGE SUMMIT DOES IN HIGH SCHOOL TO HELP

STUDENTS MAKE SMART POST-SECONDARY CHOICES (SCHOOLS WHERE THEY CAN

SUCCEED ACADEMICALLY AND AFFORD) PAYS OFF IN PERSISTENCE. 82 - 84% OF

COLLEGE SUMMIT'S PEER LEADERS ENROLL IN A SECOND YEAR OF COLLEGE, ON

PAR WITH HIGHER-INCOME STUDENTS' PERSISTENCE RATES (83 - 89%).

CORE PROGRAMS

2013 SUMMER WORKSHOPS

IN SUMMER 2013, COLLEGE SUMMIT HOSTED 40 WORKSHOPS ON 23 COLLEGE

CAMPUSES ACROSS THE UNITED STATES. WORKSHOPS ARE THE EQUIVALENT OF

COLLEGE-GOING "BOOTCAMPs" WHERE LOW-INCOME STUDENTS ENTERING THEIR

SENIOR YEAR IN HIGH SCHOOL GAIN THE CONFIDENCE TO APPLY TO COLLEGE AND

LEARN THE STEPS NEEDED TO GET ACCEPTED AND PAY FOR SCHOOL. THAT SUMMER,

COLLEGE SUMMIT ENGAGED OVER 1,000 VOLUNTEERS WHO SERVED AS WRITING

COACHES, COLLEGE COACHES, AND CHAPERONES TO TRAIN STUDENTS. ONCE

TRAINED, THESE INCOMING SENIORS ENROLL IN COLLEGE SUMMIT'S CORPS OF

"PEER LEADERS" AND RETURN TO THEIR SCHOOLS IN THE FALL TO CREATE A

COLLEGE-GOING CULTURE FOR THEIR CLASSMATES. MOST SIGNIFICANTLY, 2,057

STUDENTS BECAME PEER LEADERS IN THE SUMMER OF 2013.

2013-14 SCHOOL YEAR - PLACING STUDENTS ON THE PATH TO COLLEGE AND

CAREER

Name of the organization COLLEGE SUMMIT, INC.	Employer identification number 52-2007028
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COLLEGE SUMMIT PROVIDES SCHOOLS WITH 9TH, 10TH, 11TH, AND 12TH GRADE CURRICULA THAT FOCUS STUDENTS ON PLANNING FOR AND FINANCING THEIR FUTURE AFTER HIGH SCHOOL. THE CURRICULUM OPENS STUDENTS' EYES TO CAREER OPTIONS; UNCOVERS THE BEST EDUCATIONAL PATHWAYS NEEDED TO ACHIEVE THOSE OPTIONS; AND EXPLAINS HOW TO FINANCE THE RIGHT COLLEGE FOR THEM. BY SENIOR YEAR, THE COLLEGE SUMMIT CURRICULUM HELP STUDENTS TRACK AND ACHIEVE ESSENTIAL MILESTONES, LIKE SUBMITTING THEIR COLLEGE AND FINANCIAL AID APPLICATIONS.

- DURING THE 2013-14 SCHOOL YEAR, COLLEGE SUMMIT PLACED 46,000 STUDENTS (18,000 SENIORS AND 28,000 9-11 GRADERS) AT 180 SCHOOLS IN 11 REGIONS AND 12 STATES ON THE PATH TO COLLEGE AND CAREER.

- BY JUNE 2014, 80% OF 12TH GRADE PARTICIPANTS HAD SUBMITTED AT LEAST ONE COLLEGE APPLICATION, EXCEEDING OUR GOAL; ALSO IMPRESSIVE, 56% HAS COMPLETED THE FREE APPLICATION FOR FEDERAL STUDENT AID (FAFSA), WHICH IS IN LINE WITH OUR GOAL.* INDEPENDENT RESEARCH HAS SHOWN THAT THESE TWO MILESTONES ARE THE LEADING INDICATORS OF COLLEGE ENROLLMENT SUCCESS.

*NOT ALL OF OUR PARTNER SCHOOLS PROVIDE US WITH DATA ON FAFSA COMPLETION RATES. DUE TO THIS INCOMPLETE DATA, THE 56% WE REPORT IS LIKELY AN UNDERSTATEMENT OF THE ACTUAL COMPLETION RATE.

INNOVATIONS

COLLEGE SUMMIT IS ALWAYS REFINING ITS MODEL AND PROGRAM DELIVERY TO MEET THE EVER-CHANGING EDUCATION LANDSCAPE AND EVOLVING NEEDS OF

Name of the organization COLLEGE SUMMIT, INC.	Employer identification number 52-2007028
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STUDENTS AND THEIR FAMILIES.

TECHNOLOGY

COLLEGE SUMMIT, WITH FACEBOOK AS ITS TECH PARTNER AND THE BILL & MELINDA GATES FOUNDATION AS ITS FUNDER, LAUNCHED A LEADING-EDGE NEW CATEGORY OF MOBILE AND WEB-BASED COLLEGE ACCESS AND SUCCESS APPS (CASA) FOR LOW-INCOME STUDENTS AND THEIR FAMILIES THAT IT AGGREGATES AND CURATES ON COLLEGEAPPMAP.ORG. THE ORGANIZATION THAT BUILT THE FIRST COLLEGE ACCESS TOOLS TWO DECADES AGO NOW LEADS THE EFFORT TO USE THE LATEST TECHNOLOGY AND APPROACHES, LIKE SOCIAL NETWORKING AND GAMIFICATION, TO MAKE THEM MORE USEFUL, RELEVANT AND IMPACTFUL FOR STUDENTS TODAY. JUST AS THE GATES FOUNDATION SUPPORTED THE DEVELOPMENT OF THE TECHNOLOGIES, THE BEZOS FAMILY FOUNDATION MADE A SUBSTANTIAL CONTRIBUTION TOWARD COLLEGE SUMMIT'S EFFORTS TO GET THESE TOOLS INTO THE HANDS OF STUDENTS, PARENTS AND HIGH SCHOOL COUNSELORS THROUGHOUT THE U.S. THE FOUNDATION IS FUNDING COLLEGE SUMMIT'S APP-A-THONS. AT THE EVENTS THAT ARE TAKING PLACE AROUND THE COUNTRY, COLLEGE SUMMIT PEER LEADERS-WHO HAVE MORE FACILITY WITH TECHNOLOGY-TRAIN THEIR TEACHERS AND COUNSELORS TO USE THE COLLEGE ACCESS AND SUCCESS APPS. COUNSELORS THEN RETURN TO THEIR SCHOOLS AND SHARE THESE TOOLS WITH THEIR OWN STUDENTS.

SCHOLARJOB

IN 2013-14, THE HIGHEST REACHES OF OUR GOVERNMENT FULLY EMBRACED THE CAUSE OF INCREASING COLLEGE OPPORTUNITY FOR LOW-INCOME STUDENTS AS BOTH A FAIRNESS AND COMPETITIVENESS ISSUE. AT A SUMMIT AT THE WHITE HOUSE AT THE START OF 2014, PRESIDENT OBAMA AND THE FIRST LADY SHOWCASED A

Name of the organization COLLEGE SUMMIT, INC.	Employer identification number 52-2007028
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COMMITMENT FROM THE NATION'S LEADING EMPLOYERS, INCLUDING AT&T AND WALMART, WHO CHOSE COLLEGE SUMMIT TO CONNECT THE NATION'S LOW-INCOME HIGH SCHOOL STUDENTS TO COLLEGE AND CAREERS THROUGH PATHWAYS FOR IN DEMAND JOBS. CORPORATIONS AND OTHER EMPLOYERS INSPIRE KIDS TO STAY IN SCHOOL AND WORK HARD WITH THE PROMISE OF SOLID CAREERS, AND THE COLLABORATION WITH COLLEGE SUMMIT, CALLED SCHOLARJOB, PROVIDES STUDENTS WITH AN UNDERSTANDING OF THE CONCRETE STEPS THEY NEED TO TAKE, LIKE COURSEWORK AND INTERNSHIPS, TO PREPARE THEM FOR THESE JOBS.

PEER LEADER PILOT PROGRAMS

AFTER RECEIVING TRAINING AT SUMMER WORKSHOPS, PEER LEADERS ARE GIVEN A CRITICAL RESPONSIBILITY: GUIDE THEIR CLASSMATES TO COLLEGE. ENTRUSTED WITH THIS LIFE-CHANGING MISSION, HOW OUR PEER LEADERS ARE VIEWED IN THEIR SCHOOLS AND COMMUNITIES - THEIR PERSONAL AND COLLECTIVE BRAND - REALLY MATTERS. LEVERAGING THE BRAND EXPERTISE OF THE LEADING GLOBAL WATCH, ACCESSORIES AND APPAREL MARKETER AND MERCHANDISER, FOSSIL, INC., COLLEGE SUMMIT IS WORKING TO IMPROVE PEER LEADER AWARENESS, INFLUENCE AND ULTIMATELY EFFECTIVENESS BY EXPLORING THE PEER LEADER BRAND PROMISE AND THE PHYSICAL AND ONLINE VISUAL IDENTITY OF THE CORPS, INCLUDING ITS NAME, TAGLINE, COLORS, LOGO, APPAREL, ACCOUTREMENTS AS WELL AS THE MESSAGING ASSOCIATED WITH THE BRAND.

IN CONJUNCTION WITH AN ENHANCED PEER LEADER CORPS, COLLEGE SUMMIT IS WORKING IN A NUMBER OF SCHOOLS THROUGH THE COUNTRY TO TEST THE EFFICACY AND AFFORDABILITY OF A NEW VERSION OF OUR PROGRAMS. PLACING A GREATER EMPHASIS ON MORE EFFECTIVE PEER LEADERS, COLLEGE SUMMIT IS PILOT TESTING A COLLEGE-CULTURE BUILDING PROGRAM THAT IS BASED PRIMARILY ON

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PEER LEADER INFLUENCE AS THE DRIVING FACTOR IN CHANGING SCHOOL CULTURE AND PROMOTING POST-SECONDARY EDUCATION. THE PILOT WILL REMOVE SOME OF THE MORE COSTLY COMPONENTS OF OUR PROGRAMS, SUCH AS CURRICULUM, SO THAT WE CAN DELIVER OUR SERVICES TO PARTNER SCHOOLS IN A WAY THAT IS AFFORDABLE AND SUSTAINABLE FOR THEM - THUS ENHANCING THE EFFICACY AND NATIONAL IMPACT BUT AT A LOWER COST THAN OUR CURRENT PROGRAM.

ALUMNI ENGAGEMENT

COLLEGE SUMMIT'S STUDENTS ARE ITS MOST VALUABLE ASSET. THESE STUDENTS HELP THEIR PEERS CHANGE THE TRAJECTORY OF THEIR LIVES WHEN THEY'RE IN HIGH SCHOOL, AND MOST STAY CONNECTED TO THE PROGRAM TO HELP WITH THE STUDENTS WHO FOLLOW THEM INTO THE PROGRAM AND TO RECEIVE PROFESSIONAL DEVELOPMENT TRAINING AND CAREER OPPORTUNITIES. COLLEGE SUMMIT'S WORK TO STRENGTHEN ITS ALUMNI COMMUNITY INCLUDES BUILDING AN ALUMNI DATABASE WITH UP-TO-DATE CONTACT INFORMATION; SUPPORTING AND CONNECTING ALUMNI TO CAREER AND COLLEGE-PERSISTENCE EXPERTS, POTENTIAL EMPLOYERS AND EACH OTHER THROUGH SOCIAL MEDIA, INCLUDING FACEBOOK, TWITTER, AND INSTAGRAM; AND DEVELOPING A SUSTAINABLE GRASSROOTS ALUMNI NETWORK AND INFRASTRUCTURE.

FORM 990, PART VI, SECTION A, LINE 2:

EXPLANATION: ART SAMBERG AND LAURA SAMBERG ARE BOTH MEMBERS OF THE BOARD OF DIRECTORS AND HAVE A FAMILY RELATIONSHIP.

FORM 990, PART VI, SECTION A, LINE 3:

EXPLANATION: COLLEGE SUMMIT CONTRACTED WITH THE TRANSITION LEADERSHIP INTERNATIONAL LLC FOR MANAGEMENT SERVICES (INTERIM CEO) PROVIDED BY PAT

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NICHOLS, WHO IS THE OWNER OF THIS UNRELATED ORGANIZATION.

NICHOLS SERVED AS THE INTERIM CEO OF COLLEGE SUMMIT, WITH FULL AUTHORITY FOR THE MANAGEMENT OF ITS AFFAIRS. NICHOLS' POWERS AND DUTIES ARE SPECIFIED BY COLLEGE SUMMIT'S BYLAWS AND OTHER GOVERNING DOCUMENTS AND AT A MINIMUM INCLUDED ALL OF THOSE POWERS AND DUTIES CUSTOMARY FOR A CEO, INCLUDING ADVISING THE BOARD OF DIRECTORS ON MATTERS OF MISSION AND STRATEGY, LEADING THE STAFF IN DEVELOPING OR REVISING A PLAN OF ACTION FOR THE APPROVAL OF THE BOARD, IMPLEMENTING THAT PLAN, THE ENGAGEMENT, DISCHARGE, ASSIGNING OR REASSIGNING OF ALL OTHER EMPLOYEES AND CONTRACTORS OF COLLEGE SUMMIT (SUBJECT TO THE TERMS OF RELEVANT CONTRACTS), MANAGING THE FISCAL AFFAIRS OF COLLEGE SUMMIT, AND SUPPORTING AND ADVISING THE BOARD OF DIRECTORS IN THE SELECTION OF THE LONG TERM CEO.

FOR THE YEAR ENDED APRIL 30, 2014, TRANSITION LEADERSHIP INTERNATIONAL LLC RECEIVED \$149,333 FOR THE SERVICES PAT NICHOLS PROVIDED TO COLLEGE SUMMIT.

FORM 990, PART VI, SECTION B, LINE 11:

EXPLANATION: THE FEDERAL FORM 990 IS REVIEWED BY THE CHIEF EXECUTIVE AND FINANCIAL OFFICERS. THE DRAFT FEDERAL FORM 990 IS THEN PRESENTED TO THE FINANCE COMMITTEE AND FINALLY TO THE BOARD OF DIRECTORS BEFORE SUBMISSION TO THE INTERNAL REVENUE SERVICE.

FORM 990, PART VI, SECTION B, LINE 12C:

EXPLANATION: CURRENTLY THERE ARE TWO CONFLICT OF INTEREST POLICIES IN PLACE. ONE IS FOR EMPLOYEES AND ONE FOR BOARD MEMBERS.

THE FOLLOWING PROCESS IS FOR EMPLOYEES:

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- ALL NEW HIRES RECEIVE A COPY OF THE CONFLICT OF INTEREST POLICY AND SIGN RECEIPT OF READING AND UNDERSTANDING THE POLICY.

- EMPLOYEES ARE NOTIFIED OF THE WHISTLE BLOWING POLICY THAT ENSURES PROTECTION FROM RETALIATION OF EMPLOYEE'S REPORTING CONFLICT OF INTEREST VIOLATIONS OR OTHER INFRACTIONS.

- ALL EMPLOYEES ARE PROVIDED WITH COPIES OF ALL POLICIES IN THE EMPLOYEE HANDBOOK AS WELL.

THE FOLLOWING PROCESS IS FOR BOARD MEMBERS:

- BOARD MEMBERS ARE GIVEN THE CONFLICT OF INTEREST POLICY WHEN THEY JOIN THE BOARD OF DIRECTORS. THE SECRETARY (AND/OR VP, HUMAN RESOURCES) TO THE BOARD OF DIRECTORS PROVIDES AN OVERVIEW OF THE POLICY.

- ANNUALLY BOARD MEMBERS SIGN A CERTIFICATE OF ACKNOWLEDGMENT OF HAVING RECEIVED A COPY, AND READ THE POLICY. THE CERTIFICATE OF ACKNOWLEDGEMENT IS THEN REVIEWED BY THE GENERAL COUNSEL.

FORM 990, PART VI, SECTION B, LINE 15:

EXPLANATION: THE EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS IS AUTHORIZED TO MAKE RECOMMENDATIONS TO THE BOARD OF DIRECTORS REGARDING EXECUTIVE COMPENSATION. THE EXECUTIVE COMMITTEE'S PROCESS IN SETTING COMPENSATION SHALL INCLUDE ALL OF THESE ELEMENTS: (1) REVIEW AND APPROVAL BY THE BOARD OF DIRECTORS AS PROVIDED FOR IN THE BYLAWS; (2) USE OF COMPARABLE COMPENSATION DATA; AND (3) CONTEMPORANEOUS DOCUMENTATION AND RECORDKEEPING.

REVIEW AND APPROVAL - THE COMPENSATION OF THE CEO IS REVIEWED AND APPROVED BY THE BOARD OF DIRECTORS, PROVIDED THAT PERSONS WITH CONFLICTS OF INTEREST WITH RESPECT TO THE COMPENSATION ARRANGEMENT AT ISSUE ARE NOT INVOLVED IN

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THIS REVIEW AND APPROVAL.

USE OF COMPARABLE COMPENSATION DATA - THE COMPENSATION OF THE PERSON IS REVIEWED AND APPROVED USING COMPARABLE COMPENSATION DATA FOR SIMILARLY QUALIFIED PERSONS IN FUNCTIONALLY COMPARABLE POSITIONS AT SIMILARLY SITUATED ORGANIZATIONS.

CONTEMPORANEOUS DOCUMENTATION AND RECORDKEEPING - THERE IS CONTEMPORANEOUS DOCUMENTATION AND RECORDKEEPING WITH RESPECT TO THE DELIBERATIONS AND DECISIONS REGARDING THE COMPENSATION ARRANGEMENT. THE EXECUTIVE COMMITTEE SHALL MAKE THIS DETERMINATION AT LEAST ONCE ANNUALLY.

FINAL BOARD ACTION - ONLY THOSE DIRECTORS WHO ARE FREE OF CONFLICTS OF INTEREST MAY VOTE ON EXECUTIVE COMPENSATION. THE BOARD OF DIRECTORS SHALL REVIEW AND APPROVE CEO COMPENSATION, AFTER A REVIEW OF COMPARABILITY DATA OR OTHER EVIDENCE THAT COMPENSATION IS REASONABLE, AND SHALL CONTEMPORANEOUSLY SUBSTANTIATE ITS DELIBERATION AND DECISION IN THE MINUTES.

IN REGARDS TO THE NON-CEO SALARY, EACH YEAR THE BOARD OF DIRECTORS REVIEWS AND APPROVES A FISCAL YEAR BUDGET, ONE ELEMENT OF WHICH INCLUDES ANY PROPOSED SALARY ADJUSTMENTS AND THE BASES THEREFORE.

FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990: AL, AZ, CA, CO, CT, FL, GA, IL, IN, KS, KY, MA, MD, ME, MI, MO, MS, NC, PA, OH, NY, NJ, NH, ND, OK, RI, SC, TN, UT, WA, WI, WV

FORM 990, PART VI, SECTION C, LINE 19:

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EXPLANATION: COLLEGE SUMMIT MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, FEDERAL FORM 990 AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST.

• If you are filing for an **Additional (Not Automatic) 3-Month Extension**, complete only **Part II** and check this box **X**

Note. Only complete Part II if you have already been granted an automatic 3-month extension on a previously filed Form 8868.

• If you are filing for an **Automatic 3-Month Extension**, complete only **Part I** (on page 1).

Part II Additional (Not Automatic) 3-Month Extension of Time. Only file the original (no copies needed).

Enter filer's identifying number, see instructions

Type or print File by the due date for filing your return. See instructions.	Name of exempt organization or other filer, see instructions. College Summit, Inc.	Employer identification number (EIN) or 52-2007028
	Number, street, and room or suite no. If a P.O. box, see instructions. 1763 Columbia Road, NW, No. 2nd FL	Social security number (SSN)
	City, town or post office, state, and ZIP code. For a foreign address, see instructions. Washington, DC 20009	

Enter the Return code for the return that this application is for (file a separate application for each return)

Application Is For	Return Code	Application Is For	Return Code
Form 990 or Form 990-EZ	01		
Form 990-BL	02	Form 1041-A	08
Form 4720 (individual)	03	Form 4720 (other than individual)	09
Form 990-PF	04	Form 5227	10
Form 990-T (sec. 401(a) or 408(a) trust)	05	Form 6069	11
Form 990-T (trust other than above)	06	Form 8870	12

STOP! Do not complete Part II if you were not already granted an automatic 3-month extension on a previously filed Form 8868.

Mitchell Anderson

• The books are in the care of **1763 Columbia Road, NW, 2nd Floor - Washington, DC 20009**
Telephone No. **(202) 319-1763** Fax No.

• If the organization does not have an office or place of business in the United States, check this box

• If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) . If this is for the whole group, check this box . If it is for part of the group, check this box and attach a list with the names and EINs of all members the extension is for.

4 I request an additional 3-month extension of time until March 15, 2015.

5 For calendar year , or other tax year beginning MAY 1, 2013, and ending APR 30, 2014.

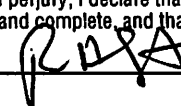
6 If the tax year entered in line 5 is for less than 12 months, check reason: Initial return Final return
 Change in accounting period

7 State in detail why you need the extension
Additional time is needed to gather information necessary to file a complete and accurate return.

8a If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.	8a	\$	0.
b If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit and any amount paid previously with Form 8868.	8b	\$	0.
c Balance due. Subtract line 8b from line 8a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.	8c	\$	0.

Signature and Verification must be completed for Part II only.

Under penalties of perjury, I declare that I have examined this form, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete, and that I am authorized to prepare this form.

Signature  Title CPA Date 12/9/14